



FOR IMMEDIATE RELEASE

Contact: Diana Fry
623.670.0136
diana@evanscommunications.com

Plaza Companies Bolsters Business Development With New Team Member

Adds Carol Kleinberg, RPA, to Plaza Companies as Director of Strategic Alliances

PEORIA, Arizona (July 9, 2011) — Plaza Companies, a leader in the commercial real estate, senior living and biotechnology sectors in Arizona, continues its organizational growth with a newly announced team member to provide additional depth to the expanding leasing and management divisions and to spearhead business development for the company.

Carol Kleinberg, RPA, joins Plaza as Director of Strategic Alliances. Kleinberg will be assessing marketing opportunities and target markets, gathering intelligence, and helping generate/secure leads and provide for property management, leasing services, and construction management contracts for Plaza Companies.

With more than 25 years of experience in the field, Kleinberg had previously worked with McCarthy Cook, Transwestern, SPV Real Estate Services, and Trammel Crow.

A few of Kleinberg's career highlights include:

- Leases Procured – Total 2 Million SF valued at \$175 Million (Office, Retail, MOB, Mixed-use & Industrial)
- Sales Procured – Total \$160 Million (Office Projects, Shell Industrial Condos & Buildings, and Land)
- Managed Property – Total 3.5 Million SF valued at \$1/2 Billion (Office, Retail, MOB, Mixed-use & Industrial)
- Ground-up Development – Total 700,000 SF valued at \$65 Million (Office & Industrial)
- Capital Improvements – Total \$50 Million, Tenant & Building Improvements

Sharon Harper, President & CEO of Plaza Companies, said that this position is structured to maximize Plaza Companies' existing reputation, assets, and talent through a very focused approach.

"Carol brings an impressive background in real estate to our team, and we are thrilled to add an individual with strengths in leasing and sales, asset, property & business management, and commercial development," she said. "This is a tremendous opportunity for us to take advantage of her skillsets in order to serve our clients and tenants."

"My career has been about accepting and tackling challenges, and creating value in all types of commercial real estate," Kleinberg said. "I thrive on the basis of team work and am excited to perform with Plaza Companies in leasing, property management and development."



Plaza Companies, with office locations in Peoria, Scottsdale and Tucson, Arizona, is an award-winning leader in the development and management of medical office properties, technology and bioscience facilities, and senior housing communities. Founded in 1982, Plaza Companies is a full service firm with a portfolio of more than 5.5 million square feet valued at more than \$1 billion. For more information about Plaza Companies, visit www.theplazaco.com.

— 30 —



Carol Kleinberg